

Helping Children & Families SHINE

Children's Hope Alliance
2015-2016 Annual Report



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PO Box 1, Barium Springs, NC 28010
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2015-2016 Annual Report

*Our mission is to provide a safe, healing journey
for hurting children and families - creating
hope now and in the future.*

President/CEO

John Koppelmeyer

Chief Operations Officer

Stephanie Knowles

Chief Financial Officer

Jason Ainsley

Chief Business Relations Officer

Celeste Dominguez

Chief Development Officer

Abigail Lord-Ramsey

Quality & Performance Improvement

Lakisha Marelli

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Mr. Ron Turner, Jr., Vice Chairman

Ms. Kimberly Lawrence, Treasurer

Mr. Chris Jones

Mr. Constantine "Costi" Kutteh

Ms. Heather Norris

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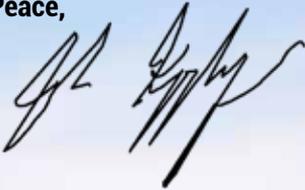


Dear Friends:

I'm extremely proud of the work we do at Children's Hope Alliance. Every day, we provide hope to hurting children and families across North Carolina. Many of the children in our care come from a traumatic past, which often times involves some sort of abuse. At Children's Hope Alliance, we believe despite their circumstances, all children are beautiful and deserve a chance to shine. The children in our care have had their sheen hindered with challenges like past abuse, neglect, or mental illness. At Children's Hope Alliance, we work to help children through their issues so they can feel worthy of love, and shine once again. In fact, last year, we helped more than 3,600 children and families through our nearly 30 specialized programs.

In 2014, Barium Springs and Grandfather Home for Children came together to form one agency, and we began operating under the unified name of Children's Hope Alliance in 2015. For us, 2016 was a way to really cement our programming and hit our stride as a unified agency, with one goal, to be the most effective and efficient family services agency in North Carolina – serving the most children and families.

Peace,

A handwritten signature in black ink, appearing to read 'John Koppelmeyer', written in a cursive style.

John Koppelmeyer, President & CEO



Statesville Homes Given New Life: Noted, local street artist AXL DLRG spent dozens of hours creating breathtaking murals for Sullivan and King Homes on the Barium Springs Campus (pictured right). The murals have created a more creative and peaceful atmosphere in the homes, and the kids love them!



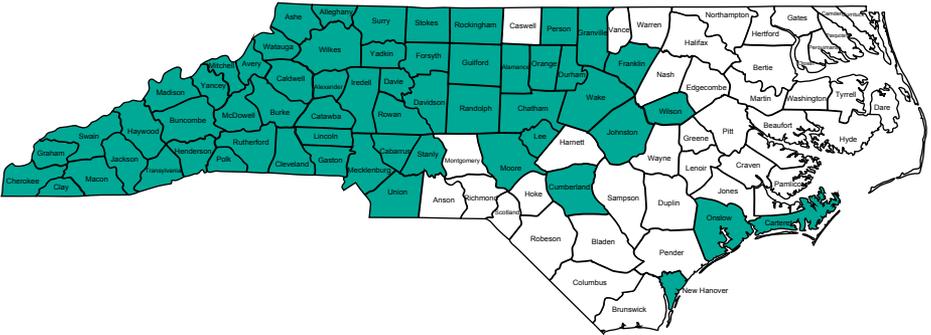
Walk This Way. In the late summer of 2016, the Barium Springs Campus saw an overhaul of the traditional walking paths around the campus that connected with the Carolina Thread trail out of Troutman. The walking trails were paved, and nine large wooden markers (pictured left) were created and installed to communicate the history and mission of the campus.

Community Partnerships: Children's Hope Alliance entered a partnership with the Williams Family YMCA of Avery County to provide lifeguards to supervise the historic Wildcat Lake. The lake has been a fixture in the Banner Elk community for almost 80 years, and has been run and maintained by our organization since it was first built to provide hydroelectric power to the community. Wildcat Lake is a popular summer recreation spot, and the partnership with the YMCA helps to be able to continue this community tradition.

Wells Fargo Flash Philanthropy: In September of 2016, Children's Hope Alliance won \$5,000 from the Wells Fargo "Flash Philanthropy Live Event." Each nonprofit had 60 seconds to "sell" their organization to the audience. At the end of the presentations, attendees were asked to vote for 1 organization using their mobile device. One of our clients in the TASK program rapped a poem that he wrote and he received a standing ovation!



59 NC Counties Served.



Programs and Services Number Served

Adoption & Post Adoption Services	34
Clinical Services	1,172
Court Psychologist Program	166
Family Preservation & Reunification	71
First In Families	303
Foster Care	379
Group Homes & Emergency Teen Shelter	292
Family Support	57
Independent Living (Stand By Me)	13
Intensive In-Home Services	35
TASK (Treatment Alternatives for Sexualized Kids)	196
Therapeutic Education	134

TOTAL

2,852



Child's name and image have been changed for his protection, but his story is very real.

MEET DAVID,
age 17

David's Fresh Start

after awaking in a hospital bed, David found the help he needed at Children's Hope Alliance.

The first things David noticed when he woke up was the eerie blue curtain hanging around the hospital bed and the various tubes sticking into his arms. When he struggled to remove the IV and tape, hospital workers came in to calm him down. David was scared and confused,

"What am I doing here?" he asked. The answer wasn't one he wanted or expected to hear. "David, you're in the custody of the Department of Social Services and you're being treated for an overdose. What can you tell me about last night?"

David had spent years using drugs to run away from the pain of abuse and neglect. "That night, I was running away from problems that I didn't even realize were problems. I was my own doctor, prescribing myself anything and everything I could."

David's struggles started around the age of eight. He was taken out of his parent's custody due to their substance abuse issues and placed with an uncle. Unfortunately, this was not a healthy or safe environment either. David was yelled at and called "useless" and "worthless" for things as minor as not sweeping the floor perfectly. After a few weeks, the abuse took a dark turn and became sexual. David's uncle convinced him it was punishment for not doing his chores correctly. This terrifying cycle kept up for several months until David's parents got their life back on track and were allowed to have David back.

Life was much brighter for a while, but things fell apart again when David's dad lost his job. The family had no choice but to move into income based apartments. While the apartments provided shelter, they also provided temptation. Drugs were readily available and it didn't take long for David's parents to start using again. This time, David started using too. "We were drifting apart, moving in different directions, even though we were in the same house." David's drug use began affecting his school work. He was unable to focus and got in several serious fights. David's drug use increased. He couldn't cope with the pain and stress, so he started using harder

drugs and combining everything he could. It all came to a head that night he overdosed.

David spent two weeks in the hospital before riding four hours in handcuffs in the back of a police car to a behavioral treatment facility on the other side of the state. While that facility addressed his drug use, he still had to confront the underlying feelings that caused him to turn to drugs in the first place. David was then sent to a placement in another state where he finally disclosed his past sexual abuse and began battling his feelings that stemmed from the abuse. "I've come to terms with those feelings. While they are a part of me, I've made it to a point not to allow them to define me."

After that, David came to Children's Hope Alliance and, as he puts it, "started becoming a normal person again." While living on campus, David was able to get help with other medical issues like dental work and treatment for thyroid problems. "Not only do I feel more normal, I've been treated normally and with respect by all of the staff members that have worked here with me. I can sincerely say I hold them in a special place in my heart."

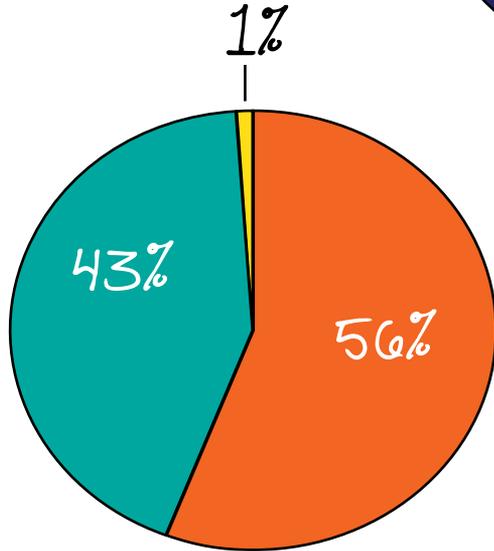
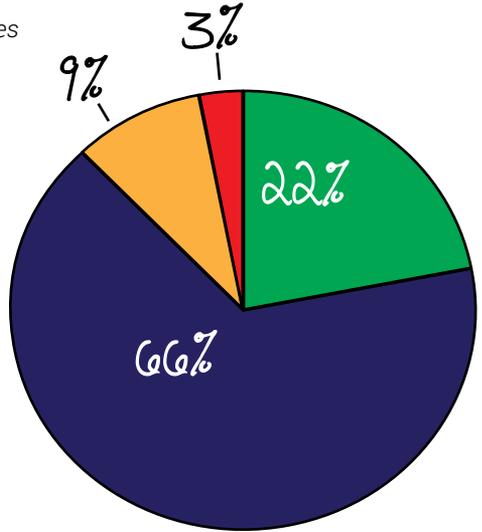
David has been able to step down through our continuum of care and will be able to return to public school later this year! He is now focused on finding a part time job while he finishes school and dreams of owning an RV someday! David was able to find the hope, healing and focus he needed to shine.

A Look at Who we served

* Unreported numbers are from services which are provided anonymously.

Ages

- 0-9
- 10-19
- 20+
- Unreported

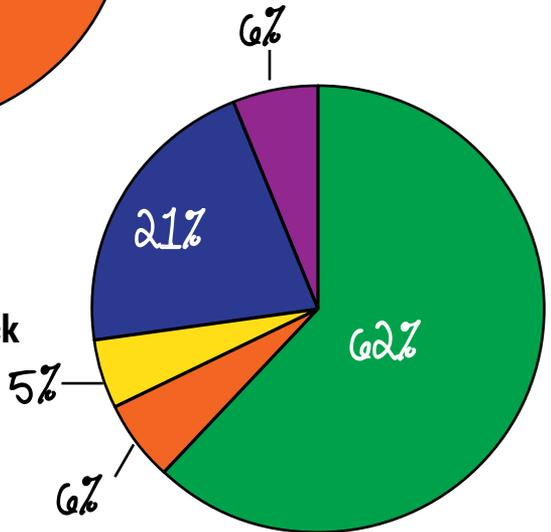


Genders

- Male
- Female
- Unreported

Ethnicities

- White/Caucasian
- African American/Black
- Hispanic
- Multiracial
- Unreported/Other





Lizzy and her family are all smiles on her official adoption day!

A Chance to SHINE!

"My name is Lizzy, I am 12 years old and in the 6th grade. I have been through a lot of rough times with my biological family. My mom has always chosen alcohol and men over me. My dad left my family and went on to begin a new family in Mexico.

I went to live with my grandparents when I was young, but my uncle was there and he would try to get me to use drugs starting when I was five years old. My grandmother also used drugs and drank a lot. My grandpa drank beer but was a good, hard-working man. I wish he had lived longer, but he passed away a little while after I moved in. When he died, DSS took me away and I felt like no one wanted me. I have four siblings and some of them live with our family, but no one fought for me. But guess what? On April

1st last year I went to live with a foster family, and then I WAS ADOPTED!

My mom and dad tell me they have always wanted me and I am their forever daughter. I have a big brother and sister now. My dad is a preacher, I play soccer and the piano and go to a Christian school. When my counselor asked me to draw and write about what kind of family I wanted years ago I said I wanted a family that sat together at dinner, I wanted an education and future, I wanted a family that cared about me and now I have all of that and more, I have the chance to really shine!"

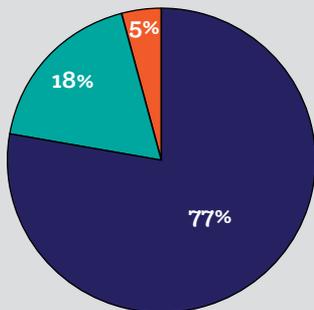
If you've ever considered being a foster parent, now is the time! Visit www.ChildrensHopeAlliance.org to learn more.

REVENUE AND EXPENSE STATEMENT *

REVENUE	2016
Contributions & Grants	4,120,151
Programs	13,354,875
Support Services	254,134
Gain on Sale of Property & Equipment	1,843,339
Investment Income	2,610,104
Miscellaneous	214,649
Net Realized & Unrealized Gain on Long-Term Investments	6,176,364
Change in Trust Values	1,390,652
Total Revenue	29,964,268
EXPENSES	
Salaries & Benefits	14,729,846
Supplies	193,964
Insurance	332,922
Facility Rent, Maintenance & Utilities	1,064,405
Communications & Events	260,387
Grants	40,000
Postage	14,831
Travel	642,624
Staff Development, Recruitment & Support	220,990
Youth Expenses	763,907
Professional Contract & Support Services	857,154
Dues, Licenses & Subscriptions	61,089
Foster Parent Payments	2,586,936
Bank Fees	33,956
Bad Debt Expense	201,127
IT Equipment & Support	1,142,136
Property Taxes	25,114
Miscellaneous & Office Supplies	186,055
Depreciation & Amortization	1,044,661
Total Expenses	24,402,104

CONSOLIDATED BALANCE SHEET *

ASSETS	2016
Cash & Cash Equivalents	1,772,799
Accounts Receivable, net	1,549,812
Due from Related Entity	292,203
Unconditional Promises to Give, net	1,353,565
Prepaid Expenses	157,953
Other Assets	22,671
Notes Receivable	25,000
Assets Held for Sale	675,000
Long-term Investments	52,022,273
Property & Equipment, net	16,082,500
Beneficial Interest in Remainder Trusts	6,965,933
Beneficial Interest in Perpetual Trusts	29,947,158
Total Assets	110,866,867
LIABILITIES	
Accounts Payable	575,080
Accrued Expenses	1,215,611
Due to Related Entities	7,354
Security Deposits	3,198
Deferred Revenue	10,686
Notes Payable	199,262
Deferred Compensation	352,963
Total Liabilities	2,364,154
NET ASSETS	
Unrestricted	66,855,777
Temporarily Restricted	11,275,263
Permanently Restricted	30,371,673
Total Net Assets	108,502,713
Total Liabilities & Net Assets	110,866,867



- Supported Children & Families
- Administration
- Fundraising

THANK YOU!

In 2016, 77 cents of every dollar went directly to programs that support children and families.

Children's Hope Alliance's Core Values::

We're committed to::

Fostering Trusting Relationships

Being Fiscally Responsible

Being Outcomes Driven

Being Mission Driven

Honoring Faith

Being Child and Family Centered

Being Forward Thinking
and Innovative

Acknowledging Our History,
While Telling the Truth About
Who We Are

www.ChildrensHopeAlliance.org

